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## FinEx Commodity Partners embraces MDX Technology for improved collaboration with clients and compliance capabilities

- Takes equity stake in the firm

**15 February 2016** – London - MDX Technology is pleased to announce that FinEx Commodity Partners (FCP) has implemented their data distribution solution to support their ambitious business development goals. This unique relationship, forged in 2015, is already paying handsome dividends for FCP in terms of delivering a significantly enhanced customer collaboration experience, greater transparency and improved risk and compliance capabilities across the board.

Eugene Faller (Managing Director - Credit & Risk) at FCP said, "FCP is a provider of Hedging & Risk Management solutions to a global customer base of producers & consumers of Agricultural Commodities. As a young company we are constantly looking to leverage the competitive advantages that working with MDX gives us and are using the data distribution platform to communicate in real-time across our pricing, trading & risk management activities. The attractive cost and rapid speed of delivery were major factors in our choice of partner. Thanks to the proactive team at MDX we were up and running within days and almost immediately started delivering valuable solutions to our own clients. As our understanding of the full potential of the platform develops, we are finding that it is very quickly becoming a highly pervasive backbone for our data distribution needs, both internally and externally."

"Operating in an increasingly competitive space means that we need to continually strive to offer value-add services above and beyond our core offering of hedging instruments. By cloud-hosting our MDX servers we are able to reach clients and broker networks anywhere in the world 24/7. This allows us to punch far above our weight and deliver on our promises of enhanced customer outcomes in very aggressive timeframes, in some circumstances within minutes. The power and flexibility of the MDX

platform allows us to put powerful tools in the hands of our clients, tailored to their individual needs and empowering them to manage complex hedging strategies. MDX is a critical partner for us in being able to offer these game-changing solutions to a growing global client base."

Paul Watmough commented. "The relationship with FCP is going from strength to strength and is a near perfect example of a mutually supportive collaboration between a client and a solutions provider. Whilst FCP is already reaping tangible benefits from their innovative use of MDX's new data distribution platform, equally they are also helping us to push the boundaries and expand the capabilities of our solution way beyond the commodities sector, to cover other specialised areas, such as structured products and wealth management to name but a few."

Eugene continued. "We had spent a lot of time researching the market looking at a number of the established technology providers who could potentially help us achieve our customer service objectives, but to no avail. And we absolutely knew we didn't want to build a solution ourselves, which was looking like our only option. The scope of the MDX offering took us by surprise, and as we delved deeper into the functionality, we quickly realised that we had found a truly unique capability that would help us to create a standout differentiator within a very competitive marketplace. At this point we also made the decision to make an equity investment in the firm for two specific reasons; one, we liked their business ethos which is very closely aligned to our own and the second was that we strongly believe that MDX is a real life example of the new breed of 'FinTech' innovators and are agents of change in a world of legacy and outdated technology."

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## **About MDX Technology Ltd**

The MDXT Connect Platform delivers a highly sophisticated bi-directional, data distribution and collaboration solution. It is designed to enhance the trading operations of all financial services, commodities and energy firms, globally. Our proven solutions, developed by the industry's leading experts in this field, are already in use within some of the world's premier trading institutions. They are recognized as being one of the most robust and reliable data distribution systems on the market today. MDX Technology is privately owned and headquartered in London, with sales and customer support representation in all the major financial centres, either directly or via our trusted international partner network.

**About FinEx** 

FinEx Capital is the next generation of asset manager. We combine the innovation, responsiveness and

client-focus of a boutique investment house with the processes, systems and technology of a blue chip

investment bank.

FinEx Capital was established as a response to the significant and continuing changes to the structure of

the asset management industry. The ever increasing institutional interest in alternative investment

products together with the associated demand for robust and transparent investment products that offer

exposure to a range of underling investment themes and indexes provides an opportunity for new

entrants, such as FinEx Capital, to establish a competitive advantage over existing players

The Partners have a deep understanding of the financial services industry, and collectively have managed

some of the most profitable divisions of top tier investment banks, established leading technology

businesses and founded multi-billion dollar hedge, private equity and Exchange Traded Funds businesses.

Inherent to FinEx Capital is our desire to define a new standard for asset management services, to

consistently meet our clients' expectations and to deliver exceptional value.

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